Smarter School Spending



Measuring Impact Guide

This guide is an introduction to assessing the impact and spending effectiveness of your district's initiatives and the resources that support them.

The idea of measuring impact runs throughout the Smarter School Spending process and should be part of your district's efforts at each step of the way. This guide will introduce your district to how to go about implementing efforts to measure impact throughout the Smarter School Spending process.

The concept of measuring impact should be part of your district's mindset every step of the way



Measuring and evaluating impact

Measuring the impact of your district's initiatives is at the core of the Smarter School Spending process because of its important role in helping to:

- 1. Maximize student outcomes
- 2. Spend dollars as effectively and efficiently as possible
- 3. Track your investments to identify what is and is not working

This guide will allow you to understand what measuring impact means and how it fits in to the Smarter School Spending process



This guide introduces you to the process of measuring and evaluating the impact of your programs as you implement Smart School Spending

1. Before You Begin: What should you know about measuring impact?

2. Measuring impact in Smarter School Spending: How does this philosophy fit in throughout the process?

What does it mean to measure impact?

- 1. Identify which of your programs are having positive outcomes
- 2. Estimate the **cost** of each program
- 3. Think about <u>next steps</u>; expand, maintain, or disinvest from your programs

Example: A district is looking to invest more in after school programs to support K-3 literacy. It has three programs already running. Which of these programs should they invest behind?

| (1) Outcomes: Identify | | | |
|------------------------|--|--|--|
| average gains in ELA | | | |
| tests | | | |

After-school program 1

After-school program 2

After-school program 3

| Student Outcomes: Average Per Pupil Increase in ELA Standardized Test Scores | <u>Cost:</u> Program Costs Per Pupil |
|--|--|
| 5 | \$200 |
| 3 | \$100 |
| 6 | \$500 |

(2) Cost: Estimate per pupil cost of each program

(3) Next Steps: Program 3 produces the most positive student outcomes, but is also the most expensive by far. Would district dollars be more efficiently spent expanding Programs 1 and/or 2?

Before you Begin Why should you care about measuring impact?

Measuring impact helps districts determine...

...what's working (Outcomes)

- Track every program against the target outcomes you have set
- Understand which programs are maximizing student outcomes
- Allocate dollars towards programs that most benefit students



...if it's worth it (Costs)

- Track costs in order to call attention to excessively expensive programs
- Avoid wasted resources by identifying if costly investments are improving student outcomes
- Consider more efficient ways to spend district dollars

How do you measure the impact of your initiatives effectively and consistently?

At a high level, measuring impact involves 2 steps:

Set <u>target</u> costs and outcomes that would

define success

Examine <u>actual</u> costs and outcomes, evaluating changes over time

Setting and tracking target costs and outcomes helps you answer important questions

- 1. Will your dollars result in positive student outcomes?
- 2. Are your programs and investments having the outcome you hoped they would?

There are different ways to evaluate your investments

What can you analyze?

- 1. Specific programs
- 2. Specific groups of people or departments
- 3. An individual school
- 4. The overall district

For example...

Programs being analyzed:

Potential outcomes you would be interested in measuring and tracking:

After school program for K-2

rogram for K-2

Professional development of new teachers

- Student growth in reading levels
- Student participation & attendance rates

- Teacher evaluation ratings
- Teacher retention rates
- Student performance

How can your particular district measure the impact of its programs?

If your district has a robust data set on previous investments, it can...



...determine the <u>effectiveness of past investments</u>

This will require:

- A discrete target population—typically students
- Data on specific costs
- Outcomes results—starting point, progress points, current point

However:

Lots of districts don't have this type of data, so moving forward it's important to...



...track investments closely and commit to carrying out <u>evaluations of future investments</u>

This will require:

- Defining discrete target populations for each investment
- Collecting data about specific costs
- Closely and consistently tracking outcomes results—starting point, progress points, current point

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Measuring impact in Smarter School Spending Plan and Prepare is the time to plant the importance of measuring impact in your district's mindset



Plan to measure impact from the beginning:

Identify who will lead the process of measuring impact

Include the concept of measuring impact in your budget principles

Include time to regularly evaluate the impact of current and future programs

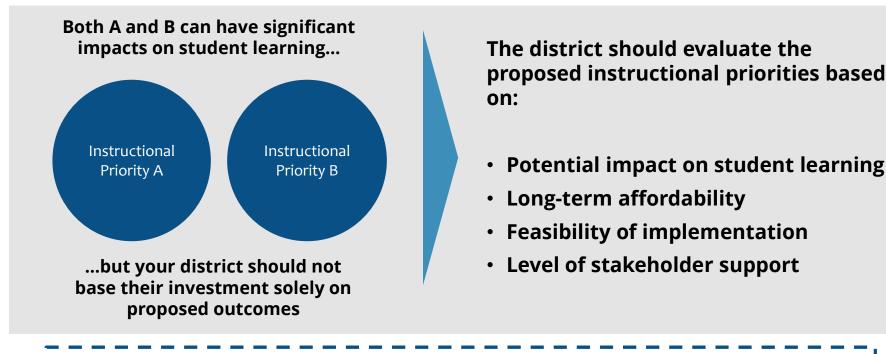
Educate and engage the district leaders about the ideas behind measuring impact

Measuring impact in Smarter School Spending

During Set Instructional Priorities, evaluate proposed instructional priorities for potential impacts on student learning



When considering specific instructional priorities...





See GFOA's Best Practice - Evaluate Choices between Instructional Priorities

Measuring impact in Smarter School Spending In the Pay for Priorities section, your d

In the Pay for Priorities section, your district can find ways to save money by measuring the impact of existing programs



Analyze your existing

Identify top

 Look at the relationship between cost and observed outcomes of current programs

programs

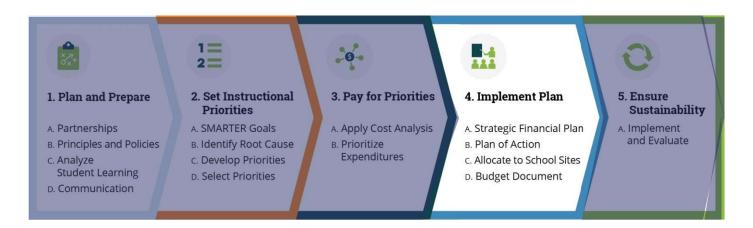
- Compare outcomes to previously set targets
- Evaluate how much money could be moved away from ineffective programs

Tools to support analysis of existing programs

| | Tools | Description of the tool |
|---|-----------------------------------|--|
| * | 31 Potential Cost Savings Options | Identify areas of savings to explore and size potential opportunities to pinpoint the areas with the most possible savings |
| * | Balance Tradeoffs Tool | Examines how the district can balance new investments by discontinuing ineffective programs |

Measuring impact in Smarter School Spending

In Implement Plan, communicate how goals will be implemented in the district's strategic financial plan and develop an implementation plan



By step 4, you will have figured out where you will best:

- Spend money
- Save money

Communicate your district's goals for each program in the Strategic Financial Plan



<u>Strategic Financial</u> <u>Plan Template</u> Develop a plan of action for how instructional priorities will be implemented with fidelity, including how progress will be monitored and adjusted

Measuring impact in Smarter School Spending

Ensure Sustainability is when your district ensures all programs are being regularly tracked and evaluated



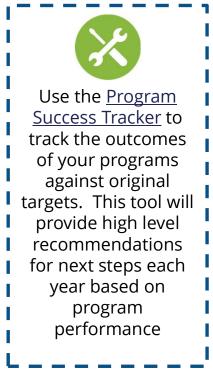
Establish a process to evaluate programs

Going forward, your district should track the cost and outcomes of all programs to assess effectiveness Ensure there is capacity to carry out evaluations

Your district must have the capacity to track and evaluate its programs for the process to be sustainable

Regularly reassess programs

District leaders should regularly evaluate and reevaluate their programs



Measuring impact in Smarter School Spending What might a plan to ensure the sustainability of a new program look like?



One Smarter School Spending district created a processes for continuing the work and evaluating district investments:

